

Message Text

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COM/OIM/PP/CGENDREAU, DIR.

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FM SECSTATE WASHDC

TO AMCONSUL MILAN

INFO AMEMBASSY ROME

UNCLAS STATE 239456

E.O. 11652 N/A

TAGS: BEXP IT

SUBJ: MARKET RESEARCH, MULTIPLE STUDY CONTRACT

1. OIM WISHES PROCEED ASAP TO CONCLUDE NEW MULTIPLE STUDY CONTRACT FOR ITALY. THEREFORE, POST AUTHORIZED SOLCIT BIDS FOR NEW MULTIPLE ("ANNUAL") CONTRACT TO BE EFFECTIVE O/A OCTOBER, 1975. PROPOSE THAT NEW CONTRACT PROVIDE FOR A MINIMUM OF THREE PLUS THREE ADDITIONAL "OPTIONAL" STUDIES, FOR MAXIMUM OF SIX. TENTATIVE MARKET RESEARCH THEMES ARE: COSMETIC AND PHARMACEUTICAL EQUIPMENT AND SUPPLIES, ENGINEERING DESIGN COMPONENTS, PAPER AND PULP MANUFACTURING AND CONVERTING EQUIPMENT, AND ELECTRONIC INDUSTRY MANUFACTURING EQUIPMENT AND COMPONENTS.

2. UPON RECEIPT BIDS, POST REQUESTED CABLE SUMMARY TO COMMERCE. INCLUDE (A) PRICE PER STUDY AND TOTAL PRICE (B) CONFIRMATION NUMBER MINIMUM AND OPTIONAL STUDIES, (C) BIDDERS QUALIFICATIONS AND (D) POST'S RECOMMENDATION. FORWARD AIRMAIL ONE COPY EACH BID PROPOSAL DOCUMENT.

3. SHOULD POST EXPECT EXECUTE CONTRACT IN LIRE, BIDDERS SHOULD BE SO INFORMED AND BIDS SOLICITED ACCORDINGLY. WHERE
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BIDS THUS OFFERED IN LOCAL CURRENCY, REQUEST SUMMARY CABLE

SPECIFY PRICE BID IN LIRE AND DOLLAR EQUIVALENT THEREOF
CALCULATED BY POST AT RATE IT RECOMMENDS BE USED FOR ISSU-
ANCE DOLLAR BUDGET AUTHORIZATION COVERING MINIMUM
STUDIES.

4. BRA BEING PREPARED ON PAPER AND PULP INDUSTRY
MANUFACTURING EQUIPMENT AS FIRST MINIMUM STUDY UNDER
NEW CONTRACT. KISSINGER

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Message Attributes

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Current Classification: UNCLASSIFIED
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Draft Date: 07 OCT 1975
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Drafter: BJP
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Margaret P. Grafeld
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